

June 9th, 2004



Mr. David Cockrum
Mader Southeast Fireproofing
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Dear David:

Many of us in the construction industry believe the quality of our workmanship has declined over the years. There are those causes that we do not have much control over on a day to day basis, such as less support of unions, a diminishing worker population and thinning profit margins. But there are still some things we can do as individuals on a daily basis to raise the quality of our projects.

Your field foreman, Paul Bartles, demonstrated many of these characteristics every day at the Safety Harbor Middle School project. Paul always had a smile on his face, and he had a get it done attitude. He communicated well with our superintendent, Kevin Reardon, and always tried to beat the finish dates BECK gave him. Most of all, he had a good knowledge of the specified product and its required method of installation.

Not only did Paul work well with BECK, but he worked well with the other subcontractors. Many times, Paul stopped what he was doing to accommodate the other trades, including scraping the fireproofing off of walls that needed to be painted immediately and moving other subcontractors' materials with his forklift when asked. Too many times, subcontractors have a get it done quickly and get it done first mentality, which can harm the work of other trades. On several occasions, Paul and Mader Southeast willingly let other trades install their products before the fireproofing for the benefit of the schedule.

BECK would like to thank Paul Bartles and Mader Southeast for doing these little things that add to the overall quality of the project.

Sincerely,

A handwritten signature in black ink, appearing to read "Jay Kubiak".

Jay Kubiak,
BECK Project Engineer

Better Buildings, Better Built!